

DESIGNER

We partner with homeowners, contractors, designers, and architects in the journey of remodeling and building, so our clients can stop feeling overwhelmed and enjoy a smooth and personalized experience guided by trusted experts delivering a captivating, functional, and livable space.

We are looking for our next success story - a Designer to join our winning team!

Do you have the right attributes, talent, and effort?

- *Are you a high-performer who is strong in sales, business acumen and creative design?*
- *Do you have a great attitude, enduring integrity, and put what is best for the team and clients first?*
- *Do you have a proven ability to prioritize tasks in order to effectively meet deadlines and provide high quality service to clients?*
- *Are you an enthusiastic team player, a fantastic communicator, and want to contribute to a great work environment and culture?*
- *Are you someone who aspires to grow your skills in a growing company? **If so, read on. You may have found your next career opportunity.***

Secure your opportunity to do more of the creative work you love, design with great materials, and work in a positive team culture. We believe in improving people's lives through their living environments and we work with clients on custom projects in Chittenden county and beyond.

If you are able to:

- *Earn trust, get into relationships, and sell design projects,*
- *Have experience in kitchen, bath, and interior design with a background in CAD,*
- *Be the source of design inspiration and the successful fitment of materials,*
- *And can manage well-run projects turning clients into raving fans,*

If this is you, you may have found a great career fit! This is a unique opportunity to be a part of a dynamic and intimate team, and to contribute your skills and expertise to our clients' renovation journeys.

As an Designer at our company, you will be rewarded with:

- *A competitive salary and performance pay opportunities*
- *Comprehensive benefits package that includes health insurance reimbursement*
- *A generous CTO package*
- *Retirement after your first year of employment*

- *And a team-oriented work culture where you will feel valued and supported*

This is a great opportunity to continue and nurture your career in the design industry, while enjoying the benefits and support of a positive work environment where your coworkers win as a team.

We are seeking an experienced Designer who is creative, analytical, and able to design and sell relevant spaces that meet our clients' needs and exceed their expectations. The ideal candidate will have a wealth of experience, be a team player, and be able to multitask and manage multiple projects with grace.

As an Designer, your primary responsibilities will include:

- *Maintaining consistent company standards and protecting the company's reputation*
- *Employ tactful salesmanship and business acumen to determine a client's goals, earn their trust and build a relationship that will finish strong*
- *Perform accurate site measures, excellent product planning, and flawless material spec'ing and fitment*
- *Create kitchen/bathroom/interior designs with CAD and dynamically present designs to clients through design reviews*
- *Oversee client journey from consultation to project completion utilizing CRM systems daily to ensure thorough team communications and timely deliverables*
- *Maintain a pulse on projects from inception to completion, solving unforeseen problems before/after they happen, and working with clients/vendors/contractors to achieve positive outcomes.*
- *Applying knowledge of construction materials and practices to best execute the plan*
- *Placing accurate requests for made-to-order products*

The best reasons to join Woodstock Kitchens & Baths:

- 1. You will get to be a part of a company that acts with integrity. We are led by the golden rule and treat others the way we want to be treated.*
- 2. You will play a vital role in a team of effective communicators, carefully setting and managing expectations with our clients, contractors, and one another.*
- 3. You will have the opportunity to be part of a team of relationship builders. Building trust and relationships, and delivering exceptional service is where we shine!*

We only have one Designer position available and we are looking to hire ASAP. If this speaks to you or you know someone who perfectly fits the description, get in touch with us!

To apply - Send your resume and cover letter to careers [at] woodstockkitchens [dot] com.