



# Southern Wisconsin Welcomes:

## Barb Boldt

### Director

June 20<sup>th</sup>, 2026 9am-3:30pm

Holiday Inn - Brookfield

## Challenge Period: March 22, 2026 – June 13, 2026

Name \_\_\_\_\_

Email \_\_\_\_\_

Phone \_\_\_\_\_

1st Time Challenge Winner Yes  No

### Requirements:

1. Submit Goal Statement and bring to the event as you may be called on to read during seminar

2. Joined the MaNorthern Region Facebook Page

3. Show 9 customers how to shop online through your Shop.com website

4. Register 6 New Preferred Customers to your site:

<input type="checkbox"/>	_____	<input type="checkbox"/>	_____	<input type="checkbox"/>	_____
<input type="checkbox"/>	_____	<input type="checkbox"/>	_____	<input type="checkbox"/>	_____

5. Show the entire plan to 6 prospects:

<input type="checkbox"/>	_____	<input type="checkbox"/>	_____	<input type="checkbox"/>	_____
<input type="checkbox"/>	_____	<input type="checkbox"/>	_____	<input type="checkbox"/>	_____

6. Host or attend a BV Event/HBP in person or via Zoom with a guest

7. Sponsor one new UFO:

Name: \_\_\_\_\_ UFO ID# \_\_\_\_\_

Sell them a local seminar ticket and post on MA Northern Region FB page welcome them to the group

8. Attend 3 of the following GMTSS Trainings, previous seminar, NUOT, B5 or ECCT

Training: \_\_\_\_\_ Date: \_\_/\_\_/\_\_

Training: \_\_\_\_\_ Date: \_\_/\_\_/\_\_

Training: \_\_\_\_\_ Date: \_\_/\_\_/\_\_

9. Attended 4 UnFranchise Business Presentations:

Date: \_\_/\_\_/\_\_ Date: \_\_/\_\_/\_\_

Date: \_\_/\_\_/\_\_ Date: \_\_/\_\_/\_\_

10. Purchase 1 ticket to ICON2026 Ticket number \_\_\_\_\_

11. Purchased 3 tickets to the Barb Boldt Local Seminar. Ticket #'s \_\_\_\_\_, \_\_\_\_\_, \_\_\_\_\_

12. Listen to four audios listed:

It's Only a Matter of Time: Elizabeth Weber

The Dash - JR Ridinger

Overcoming Objections: Frank Keefer

Becoming a Master Recruiter: JR Ridinger

**13. To submit your Challenge please go to MaNorthern.com and go to Challenge Forms**

**If you have any questions on the Challenge, please contact Challenge Coordinator Thanh Dombroe - Call or Text 414.975.3825**

**Challenge Due: June 13, 2026 8pm CT Must Be Submitted Online**

#### Challenge Submission

Name: _____	Email: _____	Phone: _____
<input type="checkbox"/> Are you a first time challenge winner?	<input type="checkbox"/> I attended 4 Unfranchise business presentations.	<input type="checkbox"/> I have shown the business plan to 6 new prospects.
<input type="checkbox"/> I have joined the MA Northern Region Facebook Group	<input type="checkbox"/> Upload your goal statement on MA Northern Region Facebook Page	<input type="checkbox"/> Upload Your MUFO Report Here <a href="#">Upload File</a>
<input type="checkbox"/> Done	<input type="checkbox"/> Done	<input type="checkbox"/> Done
<input type="checkbox"/> I have shown 9 new customers how to shop through my shop.com website.	<input type="checkbox"/> I hosted or attended a BV Event/HBP in person or via Zoom with a guest.	<input type="checkbox"/> I have registered 6 new preferred customers on my website.
<input type="checkbox"/> I sponsored 1 UFO, sold them a local seminar ticket, and posted in MA Northern Region FB page to welcome them to the group. (List Their Name and UFO ID Below)	<input type="checkbox"/> I Attended 3 of the following GMTSS Trainings, previous seminar, NUOT, B5 or ECCT. <small>(ex. Local All Star Seminar, 10/10/2024 and B5 Training, 11/5/2024)</small>	<input type="checkbox"/> I purchased 3 tickets to the Norm & Mary Roth Seminar. (List Ticket Numbers Below)
<input type="checkbox"/>	<input type="checkbox"/> I purchased one ticket to MALS2024 or ICON2025. (List Ticket Number Below)	<input type="checkbox"/>

**SUBMIT**