



# Southern Wisconsin Welcomes: Big Al Yentsch Executive Director

March 28<sup>th</sup>, 2026 9am-3:30pm  
Holiday Inn - Brookfield

**Challenge Period: January 3rd, 2026 - March 21st, 2026**

Name (For Certificate) \_\_\_\_\_ Email \_\_\_\_\_  
Phone \_\_\_\_\_ 1st Time Challenge Winner Yes ☐ No ☐

### Requirements:

1. Submit Goal Statement and bring to the event as you may be called on to read during seminar
2. Joined the MaNorthern Region Facebook Page ☐
3. Show 2 customers how to shop online through your Shop.com website ☐☐☐☐☐☐☐☐
4. Register 2 New Preferred Customers to your site:

<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

5. Show the entire plan to 2 prospects:

<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

6. Host or attend a BV Event/HBP in person or via Zoom with a guest ☐

7. Sponsor one new Qualified UFO:

Name: \_\_\_\_\_ UFO ID# \_\_\_\_\_

Sell them a local seminar ticket and post on MA Northern Region FB page welcome them to the group ☐

8. Attend 2 of the following GMTSS Trainings, previous seminar, NUOT, B5 or ECCT

Training: \_\_\_\_\_ Date: \_\_\_\_/\_\_\_\_/\_\_\_\_

Training: \_\_\_\_\_ Date: \_\_\_\_/\_\_\_\_/\_\_\_\_

Training: \_\_\_\_\_ Date: \_\_\_\_/\_\_\_\_/\_\_\_\_

9. Attended 2 UnFranchise Business Presentations:

Date: \_\_\_\_/\_\_\_\_/\_\_\_\_ Date: \_\_\_\_/\_\_\_\_/\_\_\_\_

Date: \_\_\_\_/\_\_\_\_/\_\_\_\_

10. Purchase 1 ticket to MALS 2026 or MAIC 2026 Ticket number \_\_\_\_\_

11. Purchased 3 tickets to the Big Al Local Seminar. Ticket #'s \_\_\_\_\_, \_\_\_\_\_, \_\_\_\_\_

12. Listen to audios listed:

Power Profile - Big Al Yentsch: MERC2019 ☐  
Overcoming Objections with Frank Keefer ☐  
ABC Pattern with Elizabeth Weber  
Personalized Nutrition - Dr. Deedra Mason

13. To submit your Challenge please go to  
MaNorthern.com and go to Challenge Forms

**If you have any questions on the Challenge,  
please contact Challenge Coordinator  
Thanh Dombroe - Call or Text 414.975.3825**

**Challenge Due: MARCH 21st, 2026 8pm CT  
Must Be Submitted Online**

Name: _____	Email: _____	Phone: _____
Are you a first time challenge winner? <input type="checkbox"/>	I attended 4 Unfranchise business presentations. <input type="checkbox"/>	I have shown the business plan to 6 new prospects. <input type="checkbox"/>
I have joined the MA Northern Region Facebook Group <input type="checkbox"/> Done	Upload your goal statement on MA Northern Region Facebook Page <input type="checkbox"/> Done	Upload Your MUFO Report Here <a href="#">Upload File</a>
I have shown 9 new customers how to shop through my shop.com website. <input type="checkbox"/>	I hosted or attended a BV Event/HBP in person or via Zoom with a guest. <input type="checkbox"/>	I have registered 6 new preferred customers on my website. <input type="checkbox"/>
I sponsored 1 UFO, sold them a local seminar ticket, and posted in MA Northern Region FB page to welcome them to the group. (List Their Name and UFO ID Below) <input type="text"/>	I Attended 3 of the following GMTSS Trainings, previous seminar, NUOT, B5 or ECCT. (ex. Local All Star Seminar, 10/10/2024 and B5 Training, 11/5/2024) <input type="text"/>	List Names Here with BV or IBV order amounts from these customers. Ex. John Smith, 60BV and 15IBV <input type="text"/>
	I purchased 3 tickets to the Norm & Mary Roth Seminar. (List Ticket Numbers Below) <input type="text"/>	
	I purchased one ticket to MALS2024 or ICON2025. ( List Ticket Number Below ) <input type="text"/>	

**SUBMIT**