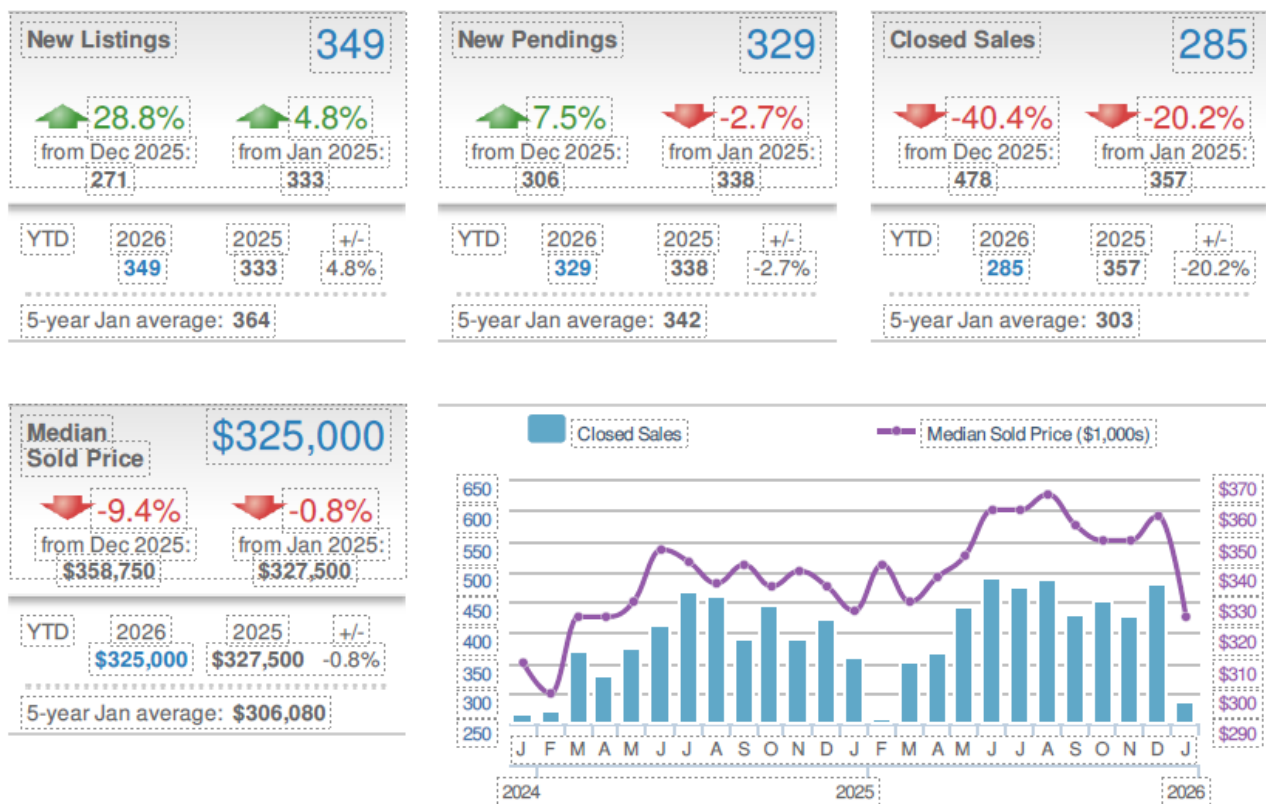


FOR IMMEDIATE RELEASE:
January 12, 2026

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Lancaster County Association of REALTORS® Releases January Market Statistics

Lancaster, PA- The December Housing Market Statistics for Lancaster County, Pennsylvania is now available. Distributed by the Lancaster County Association of REALTORS®, these statistics are a current view of Lancaster County's real estate market. This monthly report comes from the Association's official database, courtesy of Bright MLS. Here are some key details from the January 2026 report.



Lancaster County Association of REALTORS® President Christina Diehl released the following market analysis:

Lancaster County's housing market began 2026 with seasonally slower sales and steady pricing, according to January data. New listings rose to 349 homes, up nearly 29% from December and slightly higher than a year ago, giving buyers more options as the year starts. Closed sales totaled 285, reflecting a typical winter slowdown. Home values remained stable, with a median sold price of \$325,000, nearly unchanged from January 2025. Homes continued to sell quickly, averaging 23 days on the market, and buyers paid an average of 102.6% of original list price, indicating ongoing demand. Active listings increased to 506 homes, aligning with the five-year January average and signaling a more balanced market entering 2026. Overall, January's numbers reflect a balanced start to 2026: slower sales volume typical of the season, improving inventory levels, and sustained pricing strength that continues to define the Lancaster County housing market.

Since its inception in 1917, the Lancaster County Association of Realtors (LCAR) has been deeply involved in providing buyers and sellers with knowledgeable, ethical, and competent agents who subscribe to a strict Code of Ethics and to a policy of equal opportunity. The Association has become a major force in the promotion and development of industry professionalism. LCAR believes that these principles can best be achieved through leadership, education, and mutual cooperation.

Lancaster County Housing Market Remains Strong in April 2026

Lancaster, PA — May 12, 2026 — The Lancaster County housing market continued to show strong activity this spring, according to the latest market data released by the Lancaster County Association of REALTORS® (LCAR).

New listings totaled 548 in April, remaining nearly even with April 2025 and above the five-year April average. Pending sales increased 12.2% year-over-year to 525, while closed sales rose 4.7% to 382 transactions.

Home prices also continued to climb. The median sold price reached \$364,900 in April, up 7.8% compared to the same time last year.

“Lancaster County remains a highly competitive and desirable housing market,” said Christina Diehl, President of the Lancaster County Association of REALTORS®. “Buyer demand continues to be strong, and we are seeing home values hold steady as inventory gradually improves.”

Active listings increased to 598 homes in April, giving buyers slightly more options than in previous months. Homes sold in an average of 27 days, while sellers received an average of 103.6% of original list price.

Year-to-date, the Lancaster County market has remained stable, with pending sales up slightly over 2025 levels and median home prices increasing 4.4%.

“REALTORS® continue to play an important role in helping buyers and sellers navigate today’s fast-moving market,” Diehl added.

Source: Bright MLS

April 2026

Lancaster County Housing Market Gains Momentum Heading into Spring

Lancaster County, PA — The housing market showed strong month-over-month growth in March 2026, with increases in listings, pending sales, and closed transactions, according to the latest report.

New listings rose to 470, up 53.1% from February, while pending sales reached 425 (+36.2%) and closed sales totaled 342 (+23.0%). Despite this momentum, activity remains slightly below March 2025 levels.

Home prices remained strong, with the median sold price at \$345,000, up 4.4% year-over-year. Inventory increased to 535 active listings, giving buyers more options, while homes continued to sell quickly at 103.3% of list price on average.

“The March data reflects a healthy seasonal shift as we enter the spring market,” said Christina Diehl, President. “We’re seeing more inventory come online, which is giving buyers more opportunities while prices remain strong.”

“While activity is slightly below last year, demand is still very much present,” Diehl added. “If inventory continues to grow, we could see a more balanced market in the months ahead.”

Outlook

The market is entering its traditional spring surge, with rising inventory and steady demand positioning Lancaster County for a more balanced and active season.

Christina Diehl

LCAR President

Lancaster County Association of Realtors Met in Washington, D.C. to Advocate for Housing Supply and Opportunity, Stronger Communities, and the Real Estate Profession

Meetings took place during the 2026 REALTORS® Legislative Meetings

Members of the Lancaster County Association of Realtors traveled to Washington, D.C., for the 2026 REALTORS® Legislative Meetings, where they met with Congressional staff from Senator Lloyd Smucker's office to advocate for policies that increase housing supply, build stronger communities, and support self-employed professionals.

During meetings on Capitol Hill, members and staff of LCAR urged support for:

- The More Homes on the Market Act, which would update the tax exclusion on the sale of a primary residence and incentivize more long-term owners to sell their homes. Updating America's tax law is a key pathway to more supply.
- The 21st Century ROAD to Housing Act, to increase housing production, improve affordability, and reduce barriers to development.
- The Revitalizing Downtowns and Main Streets Act, to encourage the conversion of underutilized commercial properties into housing and mixed-use developments.
- Federal investments in fair housing, housing counseling and homebuyer education programs that expand housing opportunities and strengthen communities.
- The Association Health Plans Act, which would expand access to affordable, high-quality health insurance for REALTORS® and other independent contractors.

"America has a shortage of more than 4 million homes, and the solution starts with smart policy," said LCAR Government Affairs Member, Gretchen Raad. "Our meetings on Capitol Hill gave LCAR a chance to bring that message directly to lawmakers and make the case for concrete legislation that will get inventory moving and open the door for more Americans to buy a home."

NAR and LCAR are championing a suite of federal policies designed to boost housing supply, reduce development barriers and make homeownership more attainable. From converting vacant commercial buildings into new housing to updating outdated tax laws keeping homes off the market, these efforts aim to ease the affordability crisis affecting communities nationwide.

"REALTORS® are on the front lines of the housing market every day, and we see firsthand how the shortage affects families and communities," added LCAR Government Affairs Member, Wayne M. King. "Supporting the professionals who help people buy and sell homes is good for the economy and good for America."

The Capitol Hill meetings were organized by the National Association of REALTORS®, along with state and local REALTOR® associations, as part of the association's ongoing federal advocacy efforts on behalf of the real estate industry and the consumers it serves.

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FOR IMMEDIATE RELEASE

Lancaster County Housing Market Sees Strong Buyer Demand in May

LANCASTER, PA (June 2026) Buyer activity remained strong across Lancaster County in May as pending sales increased 12.7% compared to the same time last year, according to the latest housing market report from the Lancaster County Association of REALTORS® (LCAR). New pending sales reached 558, while the median sold price rose 5.4% year-over-year to \$363,500.

"Buyers continue to show confidence in the Lancaster County market," said Christina Diehl, President of the Lancaster County Association of REALTORS®. "Even with limited inventory, homes are moving quickly and values remain strong, reflecting the continued demand for homeownership in our community."

Active listings increased to 593 homes, providing buyers with more options than seen in recent years. Homes sold in an average of 19 days and sellers received 102.7% of their original list price on average.

"The increase in available inventory is encouraging, but we're still operating in a competitive market," Diehl added. "REALTORS® continue to play an important role in helping buyers and sellers navigate today's conditions with confidence."

May 2026 Highlights

- New Pending Sales: 558 (+12.7% year-over-year)
- Median Sold Price: \$363,500 (+5.4% year-over-year)
- Active Listings: 593
- Average Days on Market: 19
- Sold-to-List Price Ratio: 102.7%

Despite ongoing market challenges, Lancaster County remains a strong and desirable place to call home. LCAR and its REALTOR® members are committed to helping consumers make informed real estate decisions and achieve their homeownership goals.