

	Average sale price	Number of sales	New inventory	Sales/new ratio	Median sale price
Mar 2022 TOTAL	\$ 1,308,250	248	530	47%	\$ 1,250,000
Feb 2022 TOTAL	\$ 1,394,299	240	353	68%	\$ 1,291,000
% CHANGE (+/-)	-7%	3%	33%	-45%	-3%

March 2021 TOTAL	\$ 1,037,207	\$ 427	\$ 569	75%	\$ 955,000
% CHANGE (+/-)	21%	-72%	-7%	-60%	24%

NEW INVENTORY

	Mar 2022	Feb 2022	TREND
Detached homes	252	138	▲
Semi-detached	45	30	▲
Att/Row/Twnhouse	166	130	▲
Condo Townhouse	14	14	-
Condo Apartment	50	39	▲
Other	3	2	▲
TOTAL	530	353	▲
sales to new ratio	0.47	0.68	

To appropriately measure market activity, Sales/New Listing Ratio is used as much as possible. The primary purpose of this ratio is to measure the balance between market supply and demand.

A ratio above .60 is considered a seller's market

A ratio of less than .40 is considered to be a buyer's market

*To determine between a seller's market and a buyer's market is the Sales-to-New Listings-Ratio. Take the number of new listings and the number of past sales, and divide the two numbers to get a ratio.

SALES BY INVENTORY TYPE

	Detached	Semi-detached	Att/Row/Townhouse	Condo Townhouse	Condo Apartment	Other
Mar 2022	101	23	78	12	33	1
Feb 2022	97	20	81	11	30	1

AVERAGE SALE PRICE VS. # OF SALES

	Sept 2021	Oct 2021	Nov 2021	Dec 2021	Jan 2022	Feb 2022	Mar 2022
sale price	\$ 1,128,493	\$ 1,168,148	\$ 1,205,412	\$ 1,218,883	\$ 1,257,309	\$ 1,394,299	\$ 1,308,250
# of sales	174	192	193	131	131	240	248