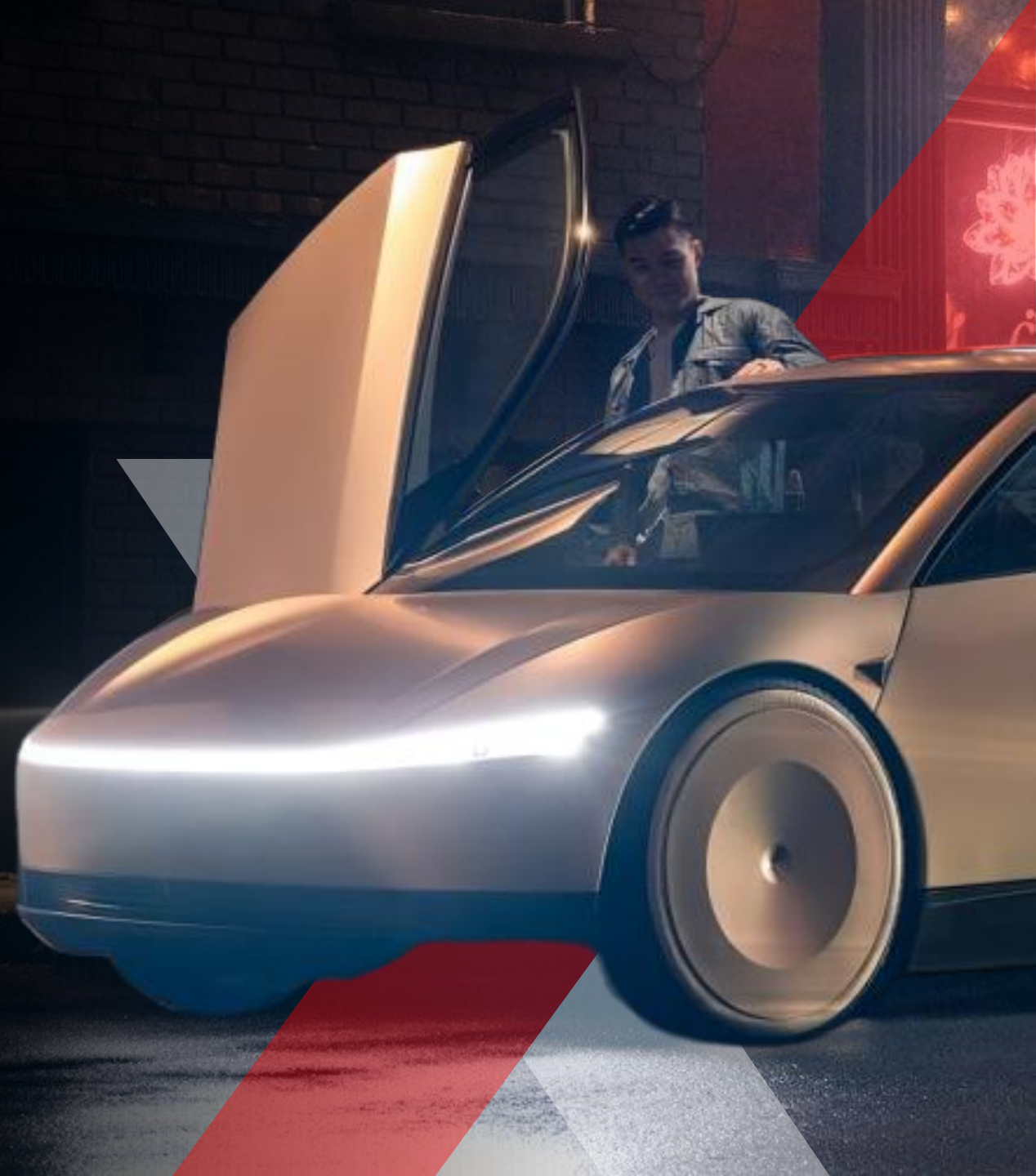




Capitalizing on the Autonomous Ride-Hailing Revolution

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Proprietary Information: Not for distribution without written consent



THE PROBLEM

Driving is broken,
Ride-hailing is
vulnerable



Driving pain points

- 40,000 deaths/year in the US from human-driven accidents
- Debilitating injuries, road rage, lost productivity
- Limited mobility for elderly and infirm
- Frustrating traffic and bad drivers



Ride-hailing challenges

- Expensive human drivers (65-70% of Uber/Lyft fees)
- Customer complaints (e.g., thousands of sexual assault cases)
- Collapsing business model reliant on gig drivers

THE SOLUTION

Autonomous Robotaxis:

The Future of Mobility

Why Robotaxis

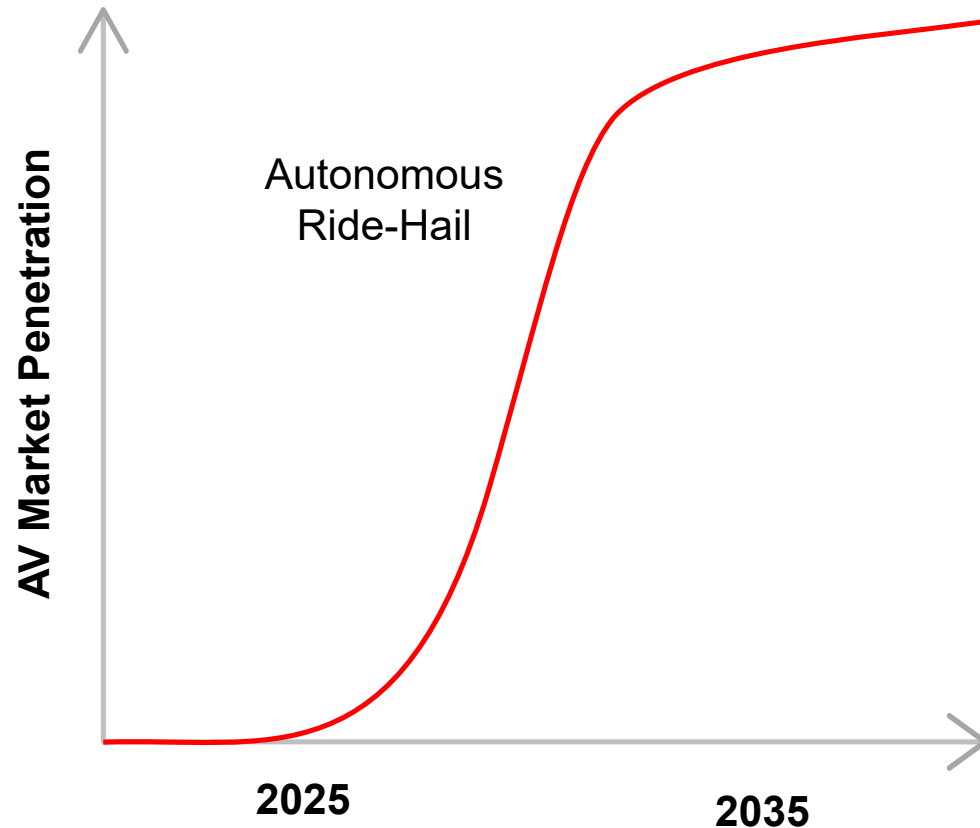
- Eliminate human drivers, slashing costs
- Enhance safety with AI driven systems
- Improve privacy, comfort, and consistency
- Enable 24/7 operation for higher utilization



Xbo's Approach

- Operate a massive fleet of Tesla Cybercabs
- Leverage Tesla's Robotaxi technology & platform
- Rapidly scale with purpose-built service depots
- AI optimized fleet management operations
- Strategic partnerships for staging locations

INFLECTION POINT



Autonomous Ride Hail Market to experience explosive growth

Waymo's expansion

- Scaling to 10 cities by end of 2025 with more planned for 2026
- Current small fleet, but switching to US production for fleet scaling

Tesla's scaling plans

- Elon Musk's announced ambitious plans for rapid scaling covering half of U.S. population by 2026



TESLA'S ADVANTAGE OVER WAYMO & UBER

Technology

- Generalized FSD software for rapid scalability
- Full neural network solution (vs. Waymo's deterministic solution) – results in better handling of edge cases
- **AI compute:**
 - 100K Nvidia GPU's (Cortex site)
 - Millions of vehicles generating training data

Cost

- Tesla manufactures their vehicles
- Cost advantage (camera tech vs. Waymo lidar)
- Significant lower upfront and ongoing operational costs

Purpose-Built Robotaxi

Tesla's Cybercab is designed for autonomous ride hailing, to be sold for ~\$30K.

THE MARKET GAP

How Xbo operates
with Tesla



Where Tesla handles customer interface, Xbo acts as owner & operator, with high-throughput logistics and operational capabilities.



**Customer-Facing
Technology & Platform**

**Customer Payment
Processing**



Recharging, Cleaning & Service

Optimized Fleet Management

Strategic Staging

Footer

OUR SOLUTION

Xbo's Blueprint for Success



Xbo-Owned Robotaxi Fleet

Initially Tesla Model 3
w/FSD, later, Cybercab



High-throughput Logistics Infrastructure



Service Depots

- > Designed w/ Car Wash Pro Designers
- > Services ~500 robotaxis



AI-Optimized Fleet Management

- > Leading edge fleet mgmt. w/real-time telemetry



Strategically Staged

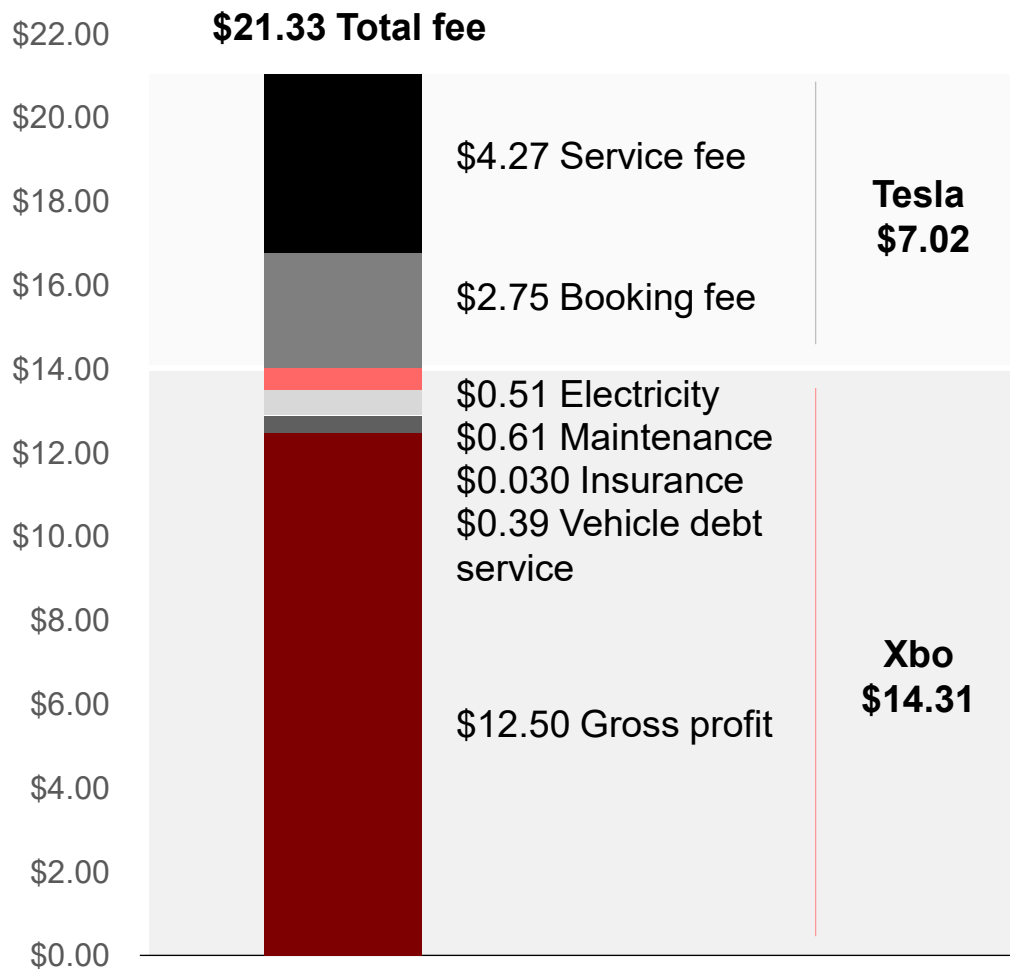
- > At airports, hotels, universities, malls
- > Austin depot (3.6 miles from airport)

COMPETITION

The majority of the autonomous ride-hailing space is focusing on core AV tech (hardware or software), rather than the critical logistics necessary for high frequency, large-scale AV fleets.

	Focus	AV Tech	Fleet Operations	Depot Infrastructure	Vehicle Staging
	Infrastructure + Ops Layer	✗	✓	✓	✓
	Vehicle + Full Self-Driving (FSD)	✓	✗	✗	✗
	AV Software + Vertically Integrated Fleet	✓	✗	✗	✗
	AV Software + GM Integration	✓	✗	✗	✗
	AV Software (China)	✓	✗	✗	✗
	AV Tech for OEMs	✓	✗	✗	✗

XBO'S BUSINESS MODEL



Scalable, High-Margin Fleet Operations

Example:

**6-mile ride,
LAX to SoFi Stadium**

- Total fee: \$21.33;
Xbo earns \$14.31
- Costs \$1.81;
profit \$12.50/ride

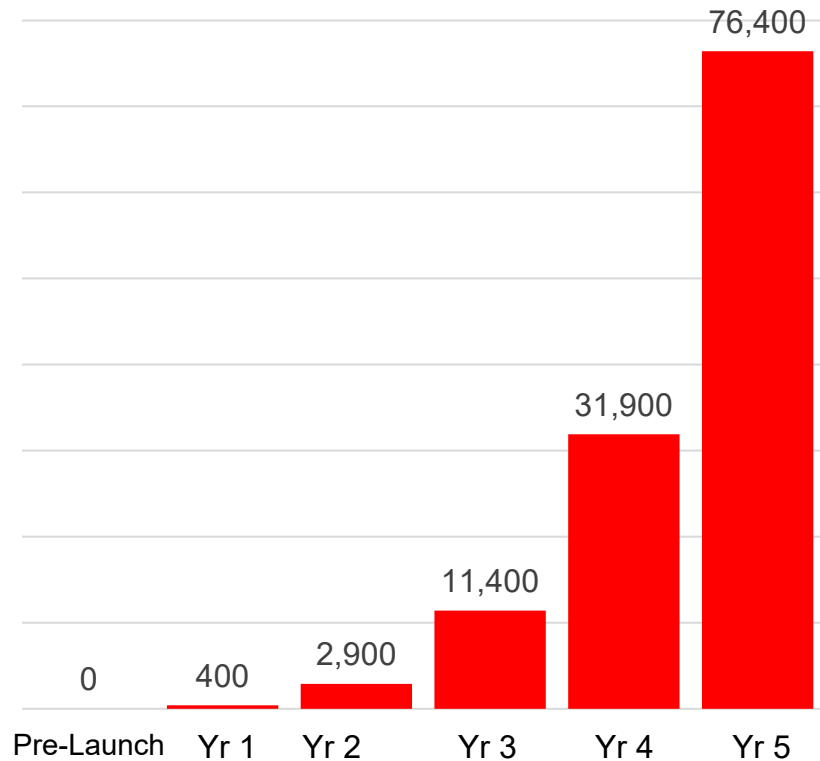
Revenue Model:

- 40,000 Paid miles/yr./vehicle
- \$2.00 Fee per mile
- \$80,000 Revenue/yr./vehicle
- \$21,437 Net profit/yr./vehicle

	Year 1	Year 3	Year 5
Number of vehicles	400	11,400	76,400
Revenue (\$M)	32	912	6,112
Net profit (\$M)	9	244	1,638

GROWTH STRATEGY

Vehicles in Service
(in millions)



Rapid, Prudent Scaling

- **Phase 0: Funding** (\$10M pre-seed for vehicles, depot, staffing)
- **Phase 1: Pre-Launch** (2025)
 - ⌢ Finalize depot design, secure Austin site (3.6 miles from airport)
 - ⌢ Enhance fleet management software with custom utilization optimization module
- **Phase 2: Launch** (2026, Austin)
 - ⌢ Hire and train staff, secure staging agreements
 - ⌢ Deploy 400 Tesla Model 3s, transition to Cybercabs
 - ⌢ Operate depot, optimize with AI
- **Phase 3: Expansion** (2027-2030)
 - ⌢ Scale to 76,400 vehicles, 89 depots in 5 years

FINANCIAL PROJECTIONS

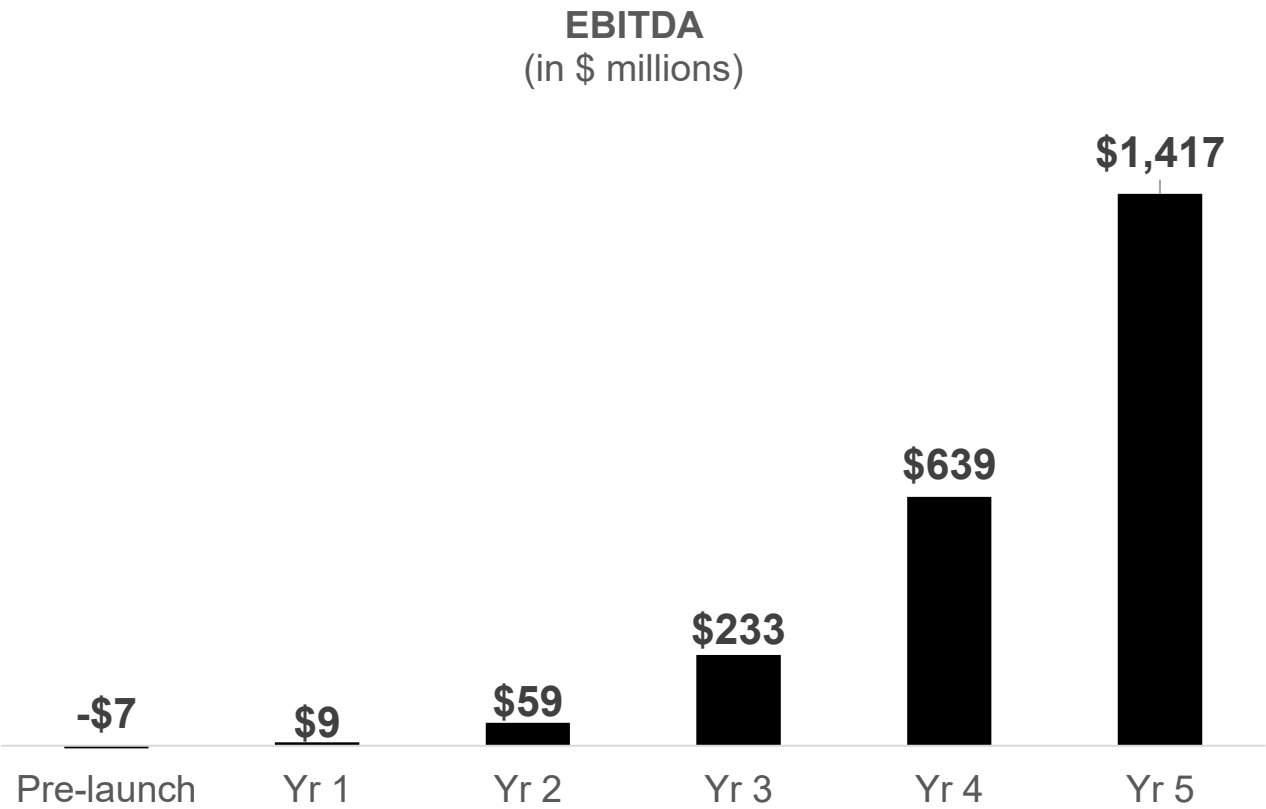
Key Metrics

Total investment:	\$10M
5-year revenue:	\$8.1B
5-year gross income:	\$2.9B
5-year EBITDA:	\$2.2B

ROI: >50x

Cash flow positive: Year 3

US market share: 3-12% by year 5



Total investment
\$10M

5 yr total revenue
\$8.1B

5 yr total gross income
\$3.1B

5 yr total EBITDA
\$2.4B

US market share:
3-12%



LEADERSHIP TEAM

A world-class team



Jeffrey Teismann

President

Leadership, project management, entrepreneurship



John Coveyou

Operations

Serial entrepreneur, high-growth ventures



Jason Puhr

Depot Development

Site selection, vendor management



Paul Ward

Technology

High-stakes tech projects, system integration



Daniel Robinett

Finance

CPA, Lean Six Sigma Black Belt, financial strategy



Gregory Teismann

Fleet Management

20+ years in fleet management and logistics



Casey Taylor

Strategic Partnerships

15+ years in strategic relationship-building



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President, Transworld
Business Advisors



Jeffrey Teismann

President

Xbo Robotaxis, Inc.

USE OF FUNDS



Is seeking \$10M

In first-round investment to capitalize on the autonomous ride-hailing revolution

\$10M

First round funding

\$4.4M

Vehicle acquisition
(400 Tesla Robotaxis)

\$4.6M

Austin depot, buildout

\$1.0M

Software, staffing,
legal, operations

CALL TO ACTION

Are you ready to transform mobility?



The Future Is Here



Robotaxis are real, and Xbo is positioned to lead

Our Vision



Be the market leader in ride-hailing

Next Steps



Contact us to learn more and join our journey

Join us
For a Great Ride!



contactus@xborobotaxis.com



Capitalizing on the autonomous ride-hailing revolution