

October 2025

## SUSAN — PATH

When Susan first came to Michigan Works! West Central, she was determined to create a better future for her growing family. With a newborn baby at home and a strong interest in restarting her career in insurance, she had the motivation she just needed support navigating the challenges standing in her way.

Susan's first goal was to earn her state license to sell insurance. Michigan Works! West Central assisted her with the costs and preparation related to licensing, ensuring she could take the next step in her career path with confidence. As she moved forward, additional barriers became clear: she needed reliable transportation to meet with clients, auto insurance to stay compliant and mileage reimbursement to help with the costs of travel. Michigan Works supported her through each of these needs, helping her with secure auto insurance and even assisting with the purchase of a dependable vehicle so she could safely travel to work.

To help Susan present herself con-



fidently and professionally, Michigan Works! West Central also provided clothing suitable for interviews and client meetings. Recognizing her new career required organization and professionalism at home as well, they supplied her with a printer so she could efficiently manage documents and operate her home office.

With each barrier removed, Susan grew more confident and more capable. Today, she is fully licensed, equipped and already building a successful career in insurance. Her family is now on a solid path toward long-term stability, and she feels empowered to reach even higher goals.