



Custom Applicator

About the role:

Our custom applicators are trained agricultural professionals who apply fertilizers (liquid and dry), herbicides and plant health products, using row crop application equipment outfitted with the newest technology for guidance and application accuracy. They enhance farming efficiency by ensuring precise nutrient and chemical application, maintaining equipment, and keeping accurate environmental, safety, and application records. These employees are a vital part of our Ag. Retail team. They help our sales team meet and exceed our customers expectation every Spring and Fall.

Key Responsibilities

- Operate heavy machinery; sprayers, floaters, and spreaders to apply chemicals and nutrients.
- Accurately mix and load fertilizers and pesticides according to specific recommendations and safety protocols.
- Perform daily inspections, cleaning, and minor repairs on application equipment and delivery trucks.
- Maintain detailed logs of application rates, field conditions, weather (wind speed/direction), and product usage for regulatory compliance.

Qualifications

- A high school diploma and valid driver's license required.
- Farm hand and equipment experience is preferred.
- Commercial applicator and dry fertilizer licenses are required and if not already licensed, could be obtained through employer for the right candidate.
- Flexible schedule that will allow for mandatory overtime during peak farming seasons.
- Proficiency with GPS technology, auto-steer systems, and specialized equipment.



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- Ability to lift 50–60 lbs. and work long hours outdoors in various weather conditions, especially during peak spring and fall seasons.

About the Team:

Morrall Companies has an exceptional Ag. Retail team that goes above and beyond for every customer. Each member of this team wears many hats within their job responsibilities. Team members are cross-functional between departments and are flexible to customer needs. During the Spring months this team is required to put in long hours. Each team member understands the demands of the planting and harvesting season. Each team member understands that over time will be mandatory. Working weekends, during the season, is expected. This team attends annual training courses and understands the fertilizer industry and will adapt to new products and services. This team understands that kindness and courtesy are at the root of a positive customer service experience.

About the Company:

Morrall Companies, an independently owned LLC., was founded in 1963 as a family business serving the local farm community. Since that time, our organization has grown into several business groups that offer solutions to every need. In addition to retail operations serving our country's farmers, Morrall Companies offers manufacturing, packaging, and wholesale distribution of a wide range of agriculture products, and beyond. Today, Morrall is one of the country's largest formulators and manufactures of liquid fertilizer serving farmers and professionals in the agricultural and lawn/garden industries. Additionally, we formulate and package a wide variety of liquid and dry products. We take pride in our knowledge of the products we manufacture, package, and distribute, as well as our ability to provide our customers with the highest levels of service. Our products reach retail, wholesale, professional, and industrial markets and can be found anywhere from local fertilizer dealer's warehouse to the shelves of national and international retailers.



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